## Unit 2: Earning an Income

## 2.1: Wages and Salaries

Wages = hourly pay
Salary = you have set amount for a year

- Calculating gross pay with an hourly wage
- Gross pay is the total pay before deductions
- Determining an hourly wage
- Hours worked multiplied by the hourly wage
- Calculating gross pay if overtime is involved.
- Calculate the overtime pay and overtime hours first


## 2.2: Alternative Ways to Earn Money

- Calculating gross pay:
- By piecework
- Amount of money per item made
- Commission
$\square$ \% of sales
- Salary plus commission
$\square$ \% of sales added to a salary
- Contract work
$\square$ Set an amount to get paid before working
$\square$ Determine expenses and wages, then add the amount you would like to get paid


### 2.3 Additional Earnings

- Determining additional pay:
- Danger pay
- Isolation pay
- Shift premium
$\square$ When there is addition to a normal wage to give an incentive for employees to work certain shifts (usually night/evening shifts)
- Tips
- Bonuses
- ***These could occur as lump sum or percentage problems


### 2.4 Deductions and Net Pay

- Know the difference between taxable income and net income
- Taxable income is the amount that government taxes are calculated on
- Net income is the amount you have left after all deductions and taxes
- Aka: take home pay
- Determine the amounts of individual deductions before taxes
- union dues, benefits (insurance or private pension plans)
- You calculate the \% of your Gross Income or lump sum
- Determine the amount of tax deductions
- CPP, EI, Prov and Fed Tax (Government deductions)
- \% of your taxable income (gross income - your before tax deductions)
- Determine the net income (take home pay)
- Gross income - before tax deductions = taxable income
- Taxable income - taxes (CPP, EI, Prov/Fed Tax) = Net Income

